Minutes of Pre-Bid Conference

Procurement of Consulting Services for the Updating of Financial Valuation and Appraisal for the Malaya Thermal Power Plant (Project Reference No. 2020-SVP-CS-MTPP-031-01)

Present:

Bids and Awards Committee (BAC)
- Atty. Maria Ilyn G. Albito Chairperson
- Mr. Abner B. Tolentino Vice-Chairperson
- Atty. Lorenzo Jared J. Briones Member
- Ms. Rowena M. Tolentino Member
- Mr. Ronald V. Siquioco Member

Technical Working Group (TWG)/End-User
- Mr. Gian Karlo F. Abella Chairperson-TWG
- Mr. Rene A. Francisco Member
- Mr. Julio Jerome C. Cosico Member

BAC Secretariat
- Mr. Leonard E. Marquez Head
- Ms. Maria Anna R. Dela Cruz Member
- Mr. Caesar R. Antonio Member
- Ms. Mary Grace E. Catarin Member
- Ms. Annaliza C. Lopez-Cruz Member

Bidders
- Mr. Christopher S. Gesulga PricewaterhouseCoopers Philippines/Isla Lipana & Co. (PWC)
- Ms. Gizelle Mae Lim PWC
- Ms. Joleil Villena PWC
- Mr. Angelo M. Gandia AVISO Valuation & Advisory Corp. (Aviso)

The pre-bid conference for the Procurement of Consulting Services for the Updating of Financial Valuation and Appraisal for the Malaya Thermal Power Plant (the “Project”) through ZOOM Cloud Meetings APP, was called to order at 10:25 AM on 18 May 2020, and was presided by the BAC Chairperson, Atty. Maria Ilyn G. Albito.

1. Business Matters

The BAC Chairperson asked the BAC Secretariat if there is a quorum which the BAC Secretariat replied affirmatively.

The BAC Secretariat informed the BAC that invitations to observe the proceedings were sent to the Commission on Audit and other observers from the private sector and...
non-government organization. However, no observers attended the pre-bid conference.

The BAC Chairperson introduced the members of the BAC and TWG and acknowledged the presence of the representatives of the Bidders.

The BAC then proceeded with the pre-bid conference.

2. Presentation of the Request for Proposal and Clarification from the Bidders

DOCUMENTARY DELIVERABLES

- The BAC Chairperson inquired from the Bidders if they can submit certified true copies of the documents required to be submitted considering that NCR is still under MECQ and there may be limited access to documents. The Bidders answered in the affirmative. The BAC Chairperson clarified that it should be certified by their authorized representative or the one who has custody of the document.

- Ms. Lim of PWC informed the BAC that PWC’s financial documents, i.e., Audited Financial Statement, Income and Business Tax Returns are confidential and they are not allowed to see it. Ms. Lim then inquired if they can submit their proposal and the financial documents in separate emails. The BAC advised to send PWC’s proposal containing all the documents in one email, and suggested for PWC to ask their Finance Team to send to them the password-protected financial documents and include it in PWC’s submission in one email. PWC’s Finance Team can email the password to the BAC on the opening of proposals.

- Ms. Lim stated that they may not be able to notarize the documents due to the MECQ. The BAC informed PWC that an SBB will be issued pursuant to GPPB Resolution No. 09-2020 stating that unnotarized documents may be accepted provided that the notarized documents will be submitted after the award of contract or before payment.

- Ms. Lim asked whether they can edit Annex K - Key Personnel’s List of Relevant Projects Performed/Services Rendered and remove the field where the personnel has no experience. The BAC Chairperson advised to just put “not applicable” to such field.

- Ms. Lim inquired whether they may rearrangement the documents in their submission, to which the BAC replied in the affirmative.

- Ms. Lim asked whether Bid Security is required, to which the BAC replied in the negative since the project is being procured under Negotiated Procurement (Small Value Procurement).

- Ms. Lim inquired whether there is a page limit on the submission, to which the BAC replied in the negative provided that all the required documents are submitted.
Mr. Gandia of Aviso informed the BAC that their PhilGEPS registration recently expired. The BAC responded that an SBB will be issued in view of the State of Calamity and MECQ, stating that expired PhilGEPS registration together with the request for renewal and the proof of payment may be accepted provided that the renewed PhilGEPS registration will be submitted after the award of contract or before payment.

**TERMS of REFERENCE**

- Mr. Gandia requested clarification on the scope of work specifically the “updating” of the financial valuation. The TWG explained that attempts to privatize the Malaya Thermal Power Plant failed twice and the financial valuations of which were conducted by PWC. Thus, AVISO may update the reports done by PWC or it may conduct its own valuation.

- The BAC Chairperson clarified that PSALM, being the owner of the PWC reports, may share the same to the winning bidder, if needed.

- Mr. Gandia asked if due diligence/site visit may be done considering the MECQ. The BAC Vice-Chairperson commented that there might be restrictions to travel due to the MECQ but if it is necessary, PSALM may request for exemption and will do the necessary arrangements.

- The BAC Chairperson stated that if the bidders have further clarifications, they may email the BAC Secretariat at least four (4) days prior to the submission of proposals.

3. **Adjournment:**

There having no further clarifications from the Bidders and being no other matters to be discussed, the meeting was adjourned at 11:50 in the morning.