



50	Mr. Kim Donggun	Soosan Ens Co., Ltd.
51	Mr. Tomas L. Valencia	China Energy Engineering
52		Group/Heilongjiang Energy
53		Engineering Co., Ltd.
54	Mr. Henrick U. Garcia	Marine-Power Industry sia Pacific
55		Corp.
56	Mr. Ramon C. Macarangdang	Marine-Power Industry sia Pacific
57		Corp.
58	Mr. Richard Sanchez	Atdinum Energy Inc. (Atdinum)
59	Mr. Gyne M. Trinidad	Atdinum
60	Mr. T. Tayag	Atdinum
61	Mr. Leonardo Robel	SN Aboitiz Power-Magat, Inc. (SNAP-
62		Magat)
63	Mr. Emil Suarez	SNAP-Magat
64	Ms. Dixie Diaz	SNAP-Magat
65	Mr. Daryl Homer Ramos	SNAP-Magat
66	Ms. Hollis Fernandez	SNAP-Magat
67	Mr. Jason Soberano	SNAP-Magat
68	Ms. Kirstin Siao	SNAP-Magat
69	Mr. Willy Ferrer	SNAP-Magat
70	Mr. Ed Bundalian	SNAP-Magat
71	Mr. Melvin Catu	SNAP-Magat
72	Mr. James Manimtim	SNAP-Magat
73	Ms. Agatha Grace C. Sarines	SNAP-Magat (C&G Law)
74	Ms. Annalisa Carlota	SNAP-Magat (C&G Law)
75	Ms. Cecille J. Mangaser	SNAP-Magat (C&G Law)
76	Ms. Jamie Alexandria	SNAP-Magat (C&G Law)
77	Ms. Jackie Lyn M. Arenas	SNAP-Magat (C&G Law)
78	Mr. Dennis M.P. Gonzales	First Gen Hydro Power Corp.
79		(FGHPC)
80	Ms. Gertrude Roque	FGHPC
81	Mr. Richard P. Difuntorum	FGHPC
82	Ms. Gianna Comsti	FGHPC
83	Mr. Bernulf Babang	FGHPC
84	Mr. Carlo Gutierrez	FGHPC
85	Mr. Jesus Morales	FGHPC
86	Mr. Jeffrey Glinio	FGHPC
87	Mr. Michael Dela Cruz	FGHPC
88	Ms. Liberty Z. Dumlao	FGHPC
89	Mr. Oscar L. Bang-Otan	FGHPC
90	Mr. R. Reyno	FGHPC
91	Mr. W. M. Alimusa	FGHPC
92	Mr. Washington Co	FGHPC
93	Ms. Patricia Rodriguez	FGHPC
94	Mr. Tom Cu	FGHPC
95	Mr. Lorenz Perez	FGHPC
96	Mr. Edwin Feliciano	FGHPC-Pantabangan
97		

98 The Pre-Bid Conference for the Procurement of the Operation and Maintenance  
99 Service Contract for the Casecnan Hydroelectric Power Plant (HEPP) (the  
100 “Project”), held via ZOOM Cloud Meetings APP, was called to order at 10:23 AM on  
101 24 September 2021, and was presided by the BAC Chairperson, Ms. Immaculada C.  
102 Mauricio.

103

#### 104 **1. Business Matters:**

105

106 The BAC Chairperson acknowledged the presence of the representatives from  
107 the prospective bidders and afterwards introduced the members of the BAC, TWG  
108 and BAC Secretariat.

109

110 The BAC Chairperson asked the BAC Secretariat if there is quorum, to which the  
111 BAC Secretariat replied in the affirmative.

112

113 The BAC Chairperson asked the BAC Secretariat if observers were invited. The  
114 BAC Secretariat replied that invitations to observe the proceedings and the Zoom  
115 meeting details were sent to the Commission on Audit and other observers from  
116 the private sector and non-government organization but only representatives from  
117 PSALM’s Finance Group, IPP/IPPA CAD and AMD attended the proceedings, together  
118 with representatives from NPC-MinGen, National irrigation Administration (NIA)  
119 and CE Casecnan.

120

121 The BAC then proceeded with the Pre-Bid Conference.

122

#### 123 **2. Presentation of the Bidding Documents and Clarification from the Bidders**

124

125 ○ The TWG presented and discussed the Bidding Documents.

126

127 ○ Mr. Dennis Gonzales of FGHPC asked if the bidders are allowed to propose  
128 changes to the Bidding Documents.

129

130 The BAC Chairperson responded that as provided under Clause 9 of the  
131 Instructions to Bidders (ITB), all bidders are allowed to request for  
132 clarifications and interpretations on any part of the Bidding Documents and  
133 should the BAC find their request reasonable and after being studied, the  
134 BAC eventually will issue a corresponding Supplemental Bid Bulletin (SBB).

135

136 ○ Mr. Dennis Gonzales of FGHPC asked if PSALM intends to open up a Data  
137 Room if the bidders find insufficient the information provided by the Bidding  
138 Documents and whether the bidders can request for additional information.

139

140 The TWG responded that all the information for the operation and  
141 maintenance for Casecnan is already provided. However, for other technical  
142 requirements/information, the bidders may consider due diligence at the  
143 site.

144

145 ○ Mr. Dennis Gonzales followed-up with a question asking they would be  
146 allowed to take home the documents especially on the operating records

147 and information on the condition of the power plant at the time of the  
148 bidding.

149

150 The TWG responded that they will check with NIA and CE Casecnan first  
151 since the IPP-BOT agreement is between NIA and CE Casecnan and PSALM is  
152 only an implementing agency for the procurement.

153

154 The BAC Chairperson suggested to the bidders to put in writing their request  
155 for documents, if any, as this will be the basis should PSALM inquire with  
156 NIA and CE Casecnan for such request.

157

158 ○ Mr. Dennis Gonzales of FGHPC asked with regard to employees and  
159 contractors of CE Casecnan, if there are any existing arrangements that the  
160 bidders should be aware of.

161

162 The TWG suggested that the winning bidder may consider continuing with  
163 the existing contracts (there exists a 5-year maintenance contract with  
164 Siemens with regard to Casecnan's employees); thus, the TWG suggested to  
165 put in writing this concern so the BAC can respond accordingly.

166

167 ○ Mr. Leo Robel of SNAP-Magat wished to clarify about the Table of Contents  
168 specifically on page 72 wherein it is stated that the Single Largest  
169 Completed Contract (SLCC) from the last three (3) years must be submitted  
170 while in other parts of the bidding documents state that it is the SLCC from  
171 the last five (5) years.

172

173 The BAC Chairperson responded that the five (5) year-requirement will  
174 prevail.

175

176 ○ Mr. Leo Robel of SNAP-Magat inquired if there is a particular template for  
177 the Certificate of Completion or Acceptance.

178

179 The TWG responded that for the SLCC, there is no particular template so  
180 long as the necessary information, such as the date that the project was  
181 completed, the amount of the contract and the capacity of the power plant  
182 (total aggregate is 80 MW) under O&M service contract are stated. The  
183 bidder may also attach the contract (O&M service contract) which contains  
184 the necessary information.

185

186 ○ On the issue of on-going government and private contracts, Mr. Robel of  
187 SNAP-Magat inquired if there is an equivalent document relative to the  
188 issuance of the Notice to Proceed (NTP) and the Notice of Award (NOA)  
189 wherein private entities are involved, and what document is acceptable to  
190 PSALM.

191

192 The TWG responded that in lieu of the NTP, the contract itself will suffice.

193

194 Mr. Robel asked for clarification on the statement on the should be a  
195 schedule of fixed assets particularly the list of construction equipment,

196 under the section on the Net Financial Contracting Capacity (NFCC)  
197 computation (page 74), particularly on the requirement of certified true  
198 copy. The TWG suggested that the prospective bidder put into writing the  
199 query so this can be addressed accordingly.  
200

- 201 ○ Mr. Robel further sought clarification on Annex 5 (page 135), if all the  
202 minimum maintenance programs are expected to be implemented by the  
203 operator and if the owner will shoulder a percentage of this, or would a big  
204 capital expense be needed especially on the upgrades.  
205

206 The TWG responded that if the cost is a “big ticket” expense, it may fall  
207 under the Amendment to Order but if it is in the list provided, it will be part  
208 of the services to be given as part of the contract.  
209

- 210 ○ Mr. Robel made another query which falls also on page 135, if they could get  
211 more details on what happened to the 150 MVA transformer that failed and  
212 was replaced by a 200 MVA but is now considered to be placed back in  
213 service again after reconditioning in lieu of 200 MVA, and what was the  
214 rationale behind this identified major activity. Is this a “must” requirement  
215 of the contract?  
216

217 The TWG responded to just put into writing the queries so the TWG can  
218 coordinate with the operator and respond accordingly.  
219

- 220 ○ Mr. Tomas Valencia of China Energy Engineering sought clarification in ITB  
221 Clause 5.2 which states that if a bidder is a foreign entity, will it be allowed  
222 to join the bidding activity if they have no local partner.  
223

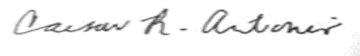
224 The TWG responded that this clarification will be discussed provided that a  
225 formal written request be submitted.  
226

- 227 ○ The BAC Chairperson, in closing, reminded the prospective bidders that they  
228 still have the chance to ask for clarifications even after the conduct of the  
229 Pre-Bid Conference in writing, addressed to the BAC through the BAC  
230 Secretariat until 02 October 2021 or 10 days before bid opening deadline  
231 scheduled on 12 October 2021 to give time for the TWG to respond and an  
232 SBB will be issued accordingly.  
233

### 234 **3. Adjournment:**

235  
236 Thereafter, having no further clarifications from the bidders and no other  
237 matters to be discussed, the Pre-Bid Conference was adjourned at 01:02 PM.  
238

Prepared by:



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Approved by:



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