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**Republic of the Philippines**  
**Power Sector Assets and Liabilities Management Corporation**  
24th Floor Vertis North Corporate Center 1  
Astra corner Lux Drives, North Avenue, Quezon City  
Telephone No. (632) 8248-4861  
<https://www.psalm.gov.ph>

**Minutes of Pre-Bid Conference**

**Procurement of Network Security Firewall  
(Project Reference No. 2021-PB-NSF-052-01)**

Present:

**Bids and Awards Committee (BAC)**

Atty. Glenda Leah A. Caringal	Vice Chairperson
Mr. Ronald V. Siquioco	Member
Atty. Frederick R. Tamayo	Member
Mr. Edgar C. Cabrera	Member
Mr. Rey Evince R. Valencia	Member-Alternate

**Technical Working Group (TWG)**

Mr. Ernesto Y. Tinaan Jr.	Chairperson
Ms. Rubylyn S. Lumactod	Member
Ms. Fatima Jaira L. Aldeguer	Member
Atty. Cristina C. Lim	Member

**BAC Secretariat**

Ms. Maria Anna R. Dela Cruz	Member
Ms. Mary Grace E. Catarin	Member
Ms. Annaliza C. Lopez-Cruz	Member
Ms. Aya N. Jacildo	Member

**Bidders**

Ms. Abegail Malong	Lightnet Connect Systems Corp.
Ms. Camille Kilakiga-Dela Peña	Integrated Computer Systems, Inc.
Mr. Randie Espidol	Integrated Computer Systems, Inc.
Mr. Vincent Castillo	Integrated Computer Systems, Inc.
Ms. Janice Yaesco	First Data Corp.
Ms. Christine Chua	First Data Corp.
Mr. Amiel Mitra	First Data Corp.
Ms. Karen Lacorte	Macrologic Diversified Technologies Inc.
Ms. Juliet Ortega	Unison Computer Systems
Ms. Maica Ricafort	Unison Computer Systems
Ms. Bambi Limutin	Unison Computer Systems
Mr. Evajamin Abieras	Unison Computer Systems
Mr. Eugene Bahe	Unison Computer Systems
Ms. Flerinelle Ventura	Fortinet Philippines
Mr. Nap Castillo	Fortinet Philippines
Mr. Frederic Ong	Fortinet Philippines
Mr. Eriz Padiernos	VSTECS (distributor of Fortinet)
Mr. Hans Molina	VSTECS (distributor of Fortinet)
Mr. Rey Fuyonan	VSTECS (distributor of Fortinet)
Ms. MJ Estoce	Seqrite

The pre-bid conference for the above project, held via ZOOM Cloud Meetings APP, was called to order at 02:14 PM on 10 August 2021, and was presided by the BAC Vice-Chairperson, Atty. Glenda Leah A Caringal.

**1. Business Matters:**

The BAC Secretariat informed the BAC Vice-Chairperson that the BAC has a quorum.

The BAC Secretariat informed the BAC that observers were invited but stated that though invited, no observers attended the pre-bid conference.

The BAC Vice-Chairperson acknowledged the presence of the members of the BAC, TWG and representatives of the Bidders.

The BAC then proceeded with the pre-bid conference.

**2. Presentation of the Bidding Document and Clarification from the Bidder**

- The TWG presented and discussed the Bidding Documents.
- The following are the comments from the bidders and the responses of the TWG:

On Section II. Instruction to Bidders, regarding document comprising the bid:

Bidder's Representative	Question/Clarification	TWG's Response
Ms. Chua	Asked if the certification of an application for tax clearance is acceptable.	Provisional Tax Clearance or Certification of application is not acceptable.

On Section VI. Schedule of Requirements:

Bidder's Representative	Question/Clarification	TWG's Response
Ms. Lacorte	Is the 45 calendar days include implementation, or is it for the delivery of the NSF only?	The TWG replied that it is for the delivery of NSF only.  Regarding the implementation, the End-User will coordinate with the winning bidder.
Ms. Chua	Is the 45 calendar days for the delivery can be extended?	The TWG will discuss and recommend to the BAC for issuance of SBB, if necessary.

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**On Section VII. Technical Specification:**

<b>Bidder's Representative</b>	<b>Question/Clarification</b>	<b>TWG's Response</b>
Mr. Mitra	On Item I, the throughput requirement for the NGFW does not match with the IPsec VPN Throughput.	The TWG will discuss and recommend to the BAC for issuance of SBB, if necessary.
Ms. Lacorte	Asked confirmation from the TWG if the Concurrent SSL-VPN User of the DR site is the same as the primary site.	The TWG replied in the affirmative.
Mr. Mitra	Asked if the (x) on the Network Security Firewall - General Requirements for Primary and DR Site is necessary on the deployment of NSF. Requested to remove it if not really needed.	The TWG will discuss and recommend to the BAC for issuance of SBB, if necessary.
Ms. Ricafort	Are you open to include a separate appliance for SD-WAN?	The TWG will discuss and recommend to the BAC for issuance of SBB, if necessary.
	Is the SD-WAN functionality needed on the implementation?	The TWG replied in the affirmative.
Ms. Lacorte	Where are the locations of the Primary and DR site?	The primary site is at Vertis North, Quezon City, while the DR site is in Makati City.

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The BAC then asked each representative of the Bidders for any questions or clarification, to which all responded none.

Moreover, the BAC informed the Bidders that in case they may have additional inquiries and clarifications, they can send them through the official e-mail address of the BAC Secretariat as indicated in the Bidding Documents.

**3. Adjournment:**

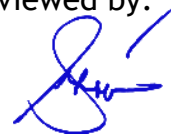
Thereafter, having no further clarifications from the prospective bidders and no other matters to be discussed, the pre-bid conference was adjourned at 03:24 PM.

Prepared by:



**AYA N. JACILDO**  
BAC Secretariat Member

Reviewed by:



**ROMMEL R. OIRA**  
BAC Secretariat Head

Approved by:



**GLEND LEAH A. CARINGAL**  
BAC Vice-Chairperson