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Power Sector Assets and Liabilities Management Corporation
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Minutes of Pre-Bid Conference

**Procurement of LAN Switches, Routers and Access Points
(Project Reference No. 2020-PB-SRAP-046-01)**

Present:

Bids and Awards Committee (BAC)

Atty. Maria Ilyn G. Albito	Chairperson
Mr. Abner B. Tolentino	Vice-Chairperson
Ms. Rowena M. Tolentino	Member
Mr. Ronald V. Siquioco	Member

Technical Working Group (TWG)/End-User

Mr. Ernesto Y. Tinaan, Jr.	Chairperson-TWG
Ms. Rubylyn S. Lumactod	Member
Mr. Christian Francis C. Sayson	Member
Atty. Cristina C. Lim	Member

BAC Secretariat

Mr. Leonard E. Marquez	Head
Ms. Maria Anna R. Dela Cruz	Member
Mr. Caesar R. Antonio	Member
Ms. Mary Grace E. Catarin	Member
Ms. Annaliza C. Lopez-Cruz	Member
Ms. Aya N. Jacildo	Member

Bidders

Ms. Cathleen Daye Cua-Te	Integrated Computer Systems, Inc. (ICS)
Mr. Vincent Paolo Castillo	Integrated Computer Systems, Inc.
Mr. Randie Espidol	Integrated Computer Systems, Inc.
Ms. Erica Jhane Duma	Phil-Data Business Systems, Inc.
Mr. Noel Yumul	U-BIX Corporation
Ms. Jang Arteta	U-Bix Corporation
Engr. Regine Redilla	Neo-Tech Asia Distribution, Inc.

Observers

Atty. Glenda Leah A. Caringal	OPCEO Representative
Mr. Hacer B. Balisbis	ITCD Representative
Mr. JC B. Gascon	PhilCopy Corporation
Mr. Paul Ryan Caringal	Otus Copy Systems, Inc.

51 The pre-bid conference for the Procurement of LAN Switches, Routers and Access
52 Points (the “Project”) through ZOOM Cloud Meetings APP, was called to order at 09:06
53 AM on 09 October 2020, and was presided by the BAC Chairperson, Atty. Maria Ilyn G.
54 Albito.

55 56 **1. Business Matters**

57
58 The BAC Chairperson introduced the members of the BAC, TWG and the BAC
59 Secretariat and acknowledged the presence of the representatives of the prospective
60 bidders, namely: Integrated Computer Systems, Inc., Phil-Data Business Systems, Inc.,
61 U-Bix Corporation and Neo-Tech Asia Distribution, Inc.

62
63 The BAC Chairperson asked the BAC Secretariat if there is a quorum, to which the
64 BAC Secretariat replied in the affirmative.

65
66 The BAC Chairperson asked the BAC Secretariat if observers were invited. The BAC
67 Secretariat replied that invitations to observe the proceedings and the Zoom meeting
68 details were sent to the Commission on Audit and other observers from the private
69 sector and non-government organization, but only the representatives from PSALM
70 OPCEO and ITCD, Philcopy Corporation and Otus Copy Systems, Inc attended.

71
72 The BAC then proceeded with the pre-bid conference.

73 74 **2. Presentation of the Bidding Documents and Clarification from the Bidders**

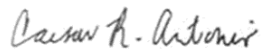
- 75
76 • The TWG presented and discussed the Bidding Documents.
- 77
78 • ICS inquired if the delivery may be extended from 30 days to 45 days and the
79 set-up, installation and configuration from 15 days to 30 days. The TWG
80 replied that the delivery should be made within the year and will
81 consider/discuss the requests.
- 82
83 • On the core switch, ICS stated that In-Service Software Upgrade feature is a
84 brand-specific feature. The TWG said that it will examine that specification.
- 85
86 • On the access switch, ICS requested that the Voice Aware Security and
87 Readiness Check be removed. The TWG stated that it will consider/discuss
88 the request.
- 89
90 • The TWG clarified that the changes in the Bidding Documents shall be issued
91 through SBB.

92 93 **3. Adjournment:**

94
95 There having no further clarifications from the Bidders and being no other matters
96 to be discussed, the meeting was adjourned at 11:07 AM.

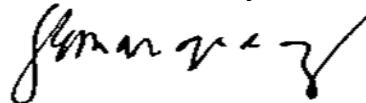
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Prepared by:



CAESAR R. ANTONIO
BAC Secretariat Member

Reviewed by:



LEONARD E. MARQUEZ
BAC Secretariat Head

Approved by:



MARIA ILYN G. ALBITO
BAC Chairperson