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Minutes of Pre-Bid Conference

**Procurement of Supply and Delivery of Industrial Fuel Oil for
Malaya Thermal Power Plant
(Project Reference No. 2020-PB-IFO-MTPP-001-04)**

Present:

Bids and Awards Committee (BAC)

Mr. Arnold C. Francisco	Chairperson
Mr. Ronald V. Conquilla	Vice Chairperson
Atty. Lorenzo Jared J. Briones	Member
Mr. Rey Evince R. Valencia	Member
Mr. Israel J. Dadap	Member

Technical Working Group (TWG)/End-User

Mr. James Marvin A. Mamaradlo	Chairperson-TWG
Mr. Jorem N. de Belen	Member
Ms. Mary Felice V. Magpantay	Member

BAC Secretariat

Mr. Leonard E. Marquez	Head
Ms. Maria Anna R. Dela Cruz	Member
Mr. Caesar R. Antonio	Member
Ms. Mary Grace E. Catarin	Member
Ms. Annaliza C. Lopez-Cruz	Member

Bidders

Ms. Francesca R. Amaranto	Phoenix Petroleum Philippines, Inc.
Mr. Ramon Miguel E. Abeleda	Pilipinas Shell Petroleum Corporation
Ms. Emily M. Cruz	SL Harbor Bulk Terminal Corporation
Ms. Catherine C. David	SL Harbor Bulk Terminal Corporation
Mr. Andrew B. Tengkiat	SL Harbor Bulk Terminal Corporation

The pre-bid conference for the Procurement of Supply and Delivery of Industrial Fuel Oil for Malaya Thermal Power Plant (the “Project”) through ZOOM Cloud Meetings APP, was called to order at 2:12 PM on 10 July 2020, and was presided by the BAC Chairperson, Mr. Arnold C. Francisco.

1. Business Matters

The BAC Chairperson asked the BAC Secretariat if there is a quorum which the BAC Secretariat replied affirmatively.

52 The BAC Secretariat informed the BAC that invitations to observe the proceedings
53 were sent to the Commission on Audit and other observers from the private sector and
54 non-government organization. However, no observers attended the pre-bid
55 conference.

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57 The BAC Chairperson introduced the members of the BAC and TWG and
58 acknowledged the presence of the representatives of the Bidders.

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60 The BAC then proceeded with the pre-bid conference.

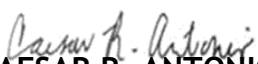
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62 **2. Presentation by the TWG of the Bidding Procedures, Invitation to Bid (ITB) and**
63 **Clarification from the Bidders**
64

- 65 • On the eligibility documents, it was noted that private companies do not have
66 an equivalent document for government issued documents such as Notice to
67 Proceed and Notice of Award. Aside from the Supply Agreement, private
68 companies only issue an advice on when to proceed with the delivery of
69 goods/service. PSALM BAC will issue a Supplemental Bid Bulletin (SBB) to
70 address this concern.
- 71 • On the issue of the import duty, one of the bidders cited that the imposition
72 of 10% import duty under Executive Order (EO) 113 was already lifted and this
73 would affect the computation of the bid price. The said EO was tied with the
74 “Bayanihan to Heal as One Act” which expired on 26 June 2020. The
75 imposition of the 10% import duty will depend on the passage of the
76 Bayanihan Act 2 (“Bayanihan to Recover as One”) and this would affect the
77 bidding procedures.
- 78 • The deadline for submission of queries or clarification is on 14 July 2020, as
79 PSALM will accept items for clarification seven (7) days before the bid
80 submission deadline (23 July 2020).

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82 **3. Adjournment:**
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84 There having no further clarifications from the Bidders and being no other matters
85 to be discussed, the meeting was adjourned at 3:03 PM.
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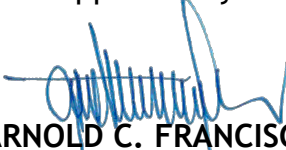
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88 Prepared by:

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92 **CAESAR R. ANTONIO**
93 BAC Secretariat Member

Reviewed by:

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96 **LEONARD E. MARQUEZ**
97 BAC Secretariat Head

98 Approved by:

99 
100 **ARNOLD C. FRANCISCO**
BAC Chairperson