

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40

Republic of the Philippines
Power Sector Assets and Liabilities Management Corporation
24th Floor Vertis North Corporate Center 1
Astra corner Lux Drives, North Avenue, Quezon City
Telephone No. (632) 8248-4861
<https://www.psalm.gov.ph>

Minutes of Pre-Bid Conference

**Procurement of Consulting Services for the Updating of Financial Valuation and
Appraisal for the Malaya Thermal Power Plant
(Project Reference No. 2020-SVP-CS-MTPP-031-01)**

Present:

Bids and Awards Committee (BAC)

Atty. Maria Ilyn G. Albito	Chairperson
Mr. Abner B. Tolentino	Vice-Chairperson
Atty. Lorenzo Jared J. Briones	Member
Ms. Rowena M. Tolentino	Member
Mr. Ronald V. Siquioco	Member

Technical Working Group (TWG)/End-User

Mr. Gian Karlo F. Abella	Chairperson-TWG
Mr. Rene A. Francisco	Member
Mr. Julio Jerome C. Cosico	Member

BAC Secretariat

Mr. Leonard E. Marquez	Head
Ms. Maria Anna R. Dela Cruz	Member
Mr. Caesar R. Antonio	Member
Ms. Mary Grace E. Catarin	Member
Ms. Annaliza C. Lopez-Cruz	Member

Bidders

Mr. Christopher S. Gesulga	PricewaterhouseCoopers Philippines/Isla Lipana & Co. (PWC)
Ms. Gizelle Mae Lim	PWC
Ms. Joleil Villena	PWC
Mr. Angelo M. Gandia	AVISO Valuation & Advisory Corp. (Aviso)

41 The pre-bid conference for the Procurement of Consulting Services for the Updating
42 of Financial Valuation and Appraisal for the Malaya Thermal Power Plant (the
43 “Project”) through ZOOM Cloud Meetings APP, was called to order at 10:25 AM on 18
44 May 2020, and was presided by the BAC Chairperson, Atty. Maria Ilyn G. Albito.

45
46 **1. Business Matters**

47
48 The BAC Chairperson asked the BAC Secretariat if there is a quorum which the BAC
49 Secretariat replied affirmatively.

50
51 The BAC Secretariat informed the BAC that invitations to observe the proceedings
52 were sent to the Commission on Audit and other observers from the private sector and

53 non-government organization. However, no observers attended the pre-bid
54 conference.

55
56 The BAC Chairperson introduced the members of the BAC and TWG and
57 acknowledged the presence of the representatives of the Bidders.

58
59 The BAC then proceeded with the pre-bid conference.

60

61 **2. Presentation of the Request for Proposal and Clarification from the Bidders**

62

63 **DOCUMENTARY DELIVERABLES**

64

65 • The BAC Chairperson inquired from the Bidders if they can submit certified
66 true copies of the documents required to be submitted considering that NCR
67 is still under MECQ and there may be limited access to documents. The
68 Bidders answered in the affirmative. The BAC Chairperson clarified that it
69 should be certified by their authorized representative or the one who has
70 custody of the document.

71

72 • Ms. Lim of PWC informed the BAC that PWC's financial documents, i.e.,
73 Audited Financial Statement, Income and Business Tax Returns are
74 confidential and they are not allowed to see it. Ms. Lim then inquired if they
75 can submit their proposal and the financial documents in separate emails.
76 The BAC advised to send PWC's proposal containing all the documents in one
77 email, and suggested for PWC to ask their Finance Team to send to them the
78 password-protected financial documents and include it in PWC's submission in
79 one email. PWC's Finance Team can email the password to the BAC on the
80 opening of proposals.

81

82 • Ms. Lim stated that they may not be able to notarize the documents due to
83 the MECQ. The BAC informed PWC that an SBB will be issued pursuant to GPPB
84 Resolution No. 09-2020 stating that unnotarized documents may be accepted
85 provided that the notarized documents will be submitted after the award of
86 contract or before payment.

87

88 • Ms. Lim asked whether they can edit Annex K - Key Personnel's List of
89 Relevant Projects Performed/Services Rendered and remove the field where
90 the personnel has no experience. The BAC Chairperson advised to just put
91 "not applicable" to such field.

92

93 • Ms. Lim inquired whether they may rearrangement the documents in their
94 submission, to which the BAC replied in the affirmative.

95

96 • Ms. Lim asked whether Bid Security is required, to which the BAC replied in
97 the negative since the project is being procured under Negotiated
98 Procurement (Small Value Procurement).

99

100 • Ms. Lim inquired whether there is a page limit on the submission, to which
101 the BAC replied in the negative provided that all the required documents are
102 submitted.

- 103
104
105
106
107
108
109
- Mr. Gandia of Aviso informed the BAC that their PhilGEPS registration recently expired. The BAC responded that an SBB will be issued in view of the State of Calamity and MECQ stating that expired PhilGEPS registration together with the request for renewal and the proof of payment may be accepted provided that the renewed PhilGEPS registration will be submitted after the award of contract or before payment.

110
111 **TERMS of REFERENCE**


- 112
113
114
115
116
117
118
119
120
121
122
123
124
125
126
127
128
129
- Mr. Gandia requested clarification on the scope of work specifically the “updating” of the financial valuation. The TWG explained that attempts to privatize the Malaya Thermal Power Plant failed twice and the financial valuations of which were conducted by PWC. Thus, AVISO may update the reports done by PWC or it may conduct its own valuation.
 - The BAC Chairperson clarified that PSALM, being the owner of the PWC reports, may share the same to the winning bidder, if needed.
 - Mr. Gandia asked if due diligence/site visit may be done considering the MECQ. The BAC Vice-Chairperson commented that there might be restrictions to travel due to the MECQ but if it is necessary, PSALM may request for exemption and will do the necessary arrangements.
 - The BAC Chairperson stated that if the bidders have further clarifications, they may email the BAC Secretariat at least four (4) days prior to the submission of proposals.

130
131 **3. Adjournment:**

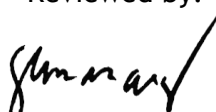
132
133 There having no further clarifications from the Bidders and being no other matters
134 to be discussed, the meeting was adjourned at 11:50 in the morning.

135
136

Prepared by:


CAESAR R. ANTONIO
BAC Secretariat Member

Reviewed by:


LEONARD E. MARQUEZ
BAC Secretariat Head

Approved by:


ATTY. MARIA ILYN G. ALBITO
BAC Chairperson

137