

1 Republic of the Philippines
2 Power Sector Assets and Liabilities Management Corporation
3 24th Floor Vertis North Corporate Center 1
4 Astra corner Lux Drives, North Avenue, Quezon City
5 Telephone No. (632) 902-9000
6 <https://www.psalm.gov.ph>
7

8 **Minutes of Pre-bid Conference**
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10 **Procurement for the Supply and Delivery of Industrial Fuel Oil for**
11 **Malaya Thermal Power Plant**
12 **(Project Reference No. 2019-PB-IFO-MTPP-016-01)**
13

14 Present:

15 **Bids and Awards Committee (BAC)**

16 Atty. Helena C. Tolentino Chairperson
17 Atty. Lorenzo Jared J. Briones Member
18 Mr. Ronald V. Conquilla Member
19 Ms. Virginia C. Reyes Member

20 **Technical Working Group (TWG)**

21 Mr. Rogelio V. Abungan, Jr. Chairperson
22 Mr. Jorem N. de Belen Member
23 Ms. Mary Felicie V. Magpantay Member

24 **BAC Secretariat**

25 Ms. Maria Anna R. Dela Cruz Member
26 Ms. Grace G. Evangelista Member
27 Ms. Annaliza C. Lopez-Cruz Member

28 **Bidders**

29 Mr. Lloyd Quezon Pilipinas Shell Petroleum Corporation
30 Mr. Miggy Abeleda Pilipinas Shell Petroleum Corporation
31 Mr. Alvin Panunciado Pilipinas Shell Petroleum Corporation
32 Ms. Malou Nautan Pilipinas Shell Petroleum Corporation
33 Ms. Shirley Yatco Phoenix Petroleum Philippines, Inc.
34 Mr. Rene Concepcion Phoenix Petroleum Philippines, Inc.
35 Ms. Francesca Amaranto Phoenix Petroleum Philippines, Inc.

36 **Observer**

37 Mr. Ricardo Empleo Jr. AOMMD
38

39 The pre-bid conference for the Procurement of Supply and Delivery of
40 Industrial Fuel Oil for Malaya Thermal Power Plant (the "Project") held at the PSALM
41 Conference Room A, 24th Floor Vertis North Corporate Center 1, Astra corner Lux
42 Drives, North Avenue, Quezon City, was called to order at 10:00 AM on 01 March
43 2019, and was presided by the BAC Chairperson, Atty. Helena C. Tolentino.
44

45 **1. Business Matters:**
46

47 The BAC Chairperson asked the BAC Secretariat if there is a quorum which the
48 BAC Secretariat replied affirmatively.
49

50 The BAC Chairperson asked the BAC Secretariat if observers were invited
51 which the BAC Secretariat replied in the affirmative but stated that though
52 invited, no observers attended the pre-bid conference.
53

54 The BAC Chairperson introduced the members of the BAC and TWG and
55 acknowledged the presence of the representatives of the two (2) interested Bidders,
56 namely: Pilipinas Shell Petroleum Corp. ("Shell") and Phoenix Petroleum Philippines,
57 Inc. ("Phoenix").
58

59 The BAC reiterated that "no contact rule" is strictly implemented between
60 the members of the BAC, TWG, BAC Secretariat, and the Bidders.
61

62 The BAC then proceeded with the pre-bid conference. The TWG presented
63 and discussed the Bidding Documents to the Bidders.
64

65 2. Presentation of the Bidding Document and/or Clarification from the Bidder

- 66
- 67 ○ The BAC reiterated the urgency of the procurement, hence, submission and
68 opening of bids can no longer be extended. The delivery will be in the month
69 of April 2019 and presentation before the PSALM Board is required for said
70 procurement.
71

- 72 ○ Shell inquired on the flash point outright rejection of 60°C.
73

74 The BAC replied that this will be clarified through an issuance of a
75 Supplemental Bid Bulletin (SBB).
76

- 77 ○ The BAC advised that if Malaya's privatization will push through, the bidding
78 documents provide that PSALM shall have the option to transfer the contract
79 to the buyer of Malaya or to pre-terminate the contract.
80

81 Moreover, the BAC reminded the new address of PSALM and e-mail address of
82 the BAC Secretariat for queries and clarifications.
83

84 3. Adjournment:

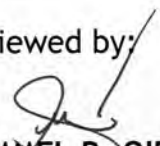
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86 There having no other matters to be discussed, the pre-bid conference was
87 adjourned at 12:00 NN.
88

89 Prepared by:

90 
91
92 **GRACE G. EVANGELISTA**
93 BAC Secretariat
94

Reviewed by:

95 
96 **ROMMEL R. OIRA**
97 BAC Secretariat Head
98

99 Approved by:

100 
101 **HELENA C. TOLENTINO**
102 BAC Chairperson